

2025 REVIEW

STEEL & TUBE HOLDINGS LIMITED

Dear Shareholder

On behalf of the board and management, we are pleased to advise that Steel & Tube Holdings Limited's Annual Report for the year ended 30 June 2025 (FY25) is available to view on our website www.steelandtube.co.nz/investor/reports.

The Year in Review

In a very challenging bottom of cycle trading environment, we have continued to execute on our strategy – strengthening our core and investing in high value products and services that further expand our leading range of steel solutions and businesses.

The acquisition of Perry Metal Protection – a market leader in galvanizing services – was a highlight for the year and is performing ahead of expectations. We have also strengthened our customer value proposition and are increasingly being selected as a preferred supplier, delivering quality and reliability. Our operating leverage has increased as we have focussed on IT/digital systems, costs and efficiency. This will drive margin expansion and profit growth as the economic cycle recovers.

Steel & Tube has broad sector diversity with revenue predominantly generated from the manufacturing, construction and infrastructure sectors. Economic recovery across these sectors has been tepid due to the high interest rate environment (now easing), international uncertainty, limited Government spending on infrastructure and social housing, reduced housing demand and unemployment. Activity has been stronger outside of Auckland and Wellington driven by strength in the agricultural sector.

We are starting to see some activity lift which is expected to continue to improve through FY26 as the benefits of lower interest rates take effect and stimulate confidence, spending and investment, along with Government-backed construction projects.

Steel & Tube is well positioned to capitalise on a broad cyclical recovery. We have a cost efficient and streamlined business, broad sector diversity, longstanding customer relationships and a high quality team.

On behalf of all the team at Steel & Tube, we would like to thank our shareholders for your continued support. We look forward to a strong future together.



Susan Paterson

Chair



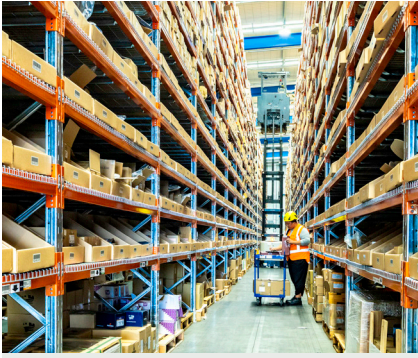
Mark Malpass

Chief Executive Officer

FY25 Financial Performance

Revenue	Normalised EBITDA ¹	Operating cashflow	Net Profit/Loss After Tax
\$385.4m	\$2.1m	\$10.4m	\$(24.4)m

¹ Normalised Earnings Before Interest, Tax, Depreciation and Amortisation (EBITDA) exclude non-trading adjustments of \$4.6m



New Products

Launched QBT450 – a modern wide-tray roofing profile



Focus On Efficiency

New Auckland warehousing project completed, delivering increased efficiency and high DIFOTIS scores

Extended Reach

Expanded Kiwi Pipe & Fittings offering into the South Island

Invested & Upgraded

Acquired new rollforming machine in Christchurch; and new purlin machine and folder in Auckland

Right Sized Teams

Right sized teams to match demand; investing in capability in areas that matter

Last Mile

Added 13 trucks (total of 33), providing more control over last mile service, delivery and efficiency



Winning On Relationships

Proven execution and partnership approach driving project wins

Aluminium Growth

Continuing to expand range in response to positive customer demand

Customer Satisfaction

Customer satisfaction NPS 42, above industry average of 32

Significant M&A

Acquisition of Perry Metal Protection, Perry Grating and Waikato Sand Blasting – adding new market leading services to Steel & Tube's offer

